

## Founder's Letter – Seeking a Co-Founder CEO for JobSight360

I've spent the last several years building JobSight360 — a predictive intelligence platform for industrial and heavy civil contractors. This is not a prototype or a concept. It's a fully built, enterprise-grade system — engineered against the realities of \$10M+ projects and grounded in decades of industry experience. The next step is proving it in the field: securing 2–3 beta customers to validate the platform at project scale.

The vision is simple: **reduce overruns, protect margins, and give contractors schedule confidence**. The platform is broad, deep, and ready. What we need now is the right partner to help take it into the market.

I'm not looking for a transactional CEO. I'm looking for a **co-founder partner** who values discipline, ethics, and relationships. Our customers will trust us with \$10M+ projects — that means we must be trustworthy, not just opportunistic. If we succeed, we succeed together.

I'm looking for a **Co-Founder CEO**. Someone who sees the same opportunity I do:

- To **transform an industry** where 70–90% of projects fail on cost or schedule.
- To bring discipline to growth: prioritizing revenue, customer adoption, and capital efficiency over endless fundraising.
- To earn trust with contractors, family offices, and strategic partners.

### What you'll bring:

- **Industry credibility** — You know how to speak the language of contractors and owners, and you've lived the realities of the field.
- **Fundraising ability** — You can unlock capital from family offices, angels, and industry-aligned backers without putting us on the VC death spiral.
- **Operational discipline** — You build lean, practical teams and make every dollar work.
- **Leadership presence** — You'll be the public face of JobSight360: with customers, partners, and investors.

### What I'll bring:

- The **platform itself** — years of engineering and simulation work, built to be enterprise-ready.

- Ongoing leadership as **CTO/CIO**, focused on technology, product enhancements, and continuing to advance the IP.
- A strong governance framework that ensures fairness, discipline, and protection for all founders.

This is not just a job. It's an invitation to **co-own and lead** a company with breakthrough potential. You'll receive a meaningful founder-level equity stake (structured with vesting and performance triggers), a board seat, and the chance to shape a company that can reset the trajectory of an entire industry.

If you're a leader who values discipline over vanity metrics, believes in revenue before headcount, and wants to be the face of a platform that can change construction outcomes worldwide, I'd like to talk.

### **Kevin Cabral**

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